

UNOFFICIAL TRANSLATION

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Summary of Consolidated Financial Results
for the six months ended September 30, 2013

Supplementary Information

November 19, 2013

NKSJ Holdings, Inc.

(Securities code : 8630)

Summary of Consolidated Financial Results for the six months ended September 30, 2013

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1. Overview of Consolidated Financial Results for the six months ended September 30, 2013

NKSJ Holdings, Inc.

Overview of Consolidated Financial Results for the six months ended September 30, 2013

(Millions of yen, %)

	Six months ended September 30, 2012	Six months ended September 30, 2013	Increase (Decrease)	Rate of change
Ordinary income:	1,365,708	1,459,650	93,941	6.9
Net premiums written	1,038,607	1,118,951	80,344	7.7
Life insurance premiums written	123,980	133,951	9,970	8.0
Ordinary expenses:	1,420,711	1,405,947	(14,763)	(1.0)
Impairment losses on securities	105,977	2,524	(103,452)	(97.6)
Ordinary profit	(55,002)	53,702	108,705	—
Net income	(37,329)	29,167	66,497	—

(Millions of yen)

	Ordinary profit			Net income		
	Six months ended September 30, 2012	Six months ended September 30, 2013	Increase (Decrease)	Six months ended September 30, 2012	Six months ended September 30, 2013	Increase (Decrease)
Sompo Japan Insurance Inc.	(38,472)	16,833	55,306	(23,585)	4,373	27,958
+						
NIPPONKOA Insurance Co., Ltd.	26,178	24,972	(1,206)	18,097	15,578	(2,519)
+						
NKSJ Himawari Life Insurance, Inc.	2,535	5,475	2,939	1,350	3,324	1,973
+						
Consolidation adjustment, etc.	(45,244)	6,421	51,665	(33,192)	5,891	39,084
=						
NKSJ Holdings, Inc. (Consolidated)	(55,002)	53,702	108,705	(37,329)	29,167	66,497

Notes)

1. In establishing NKSJ Holdings, Inc., the purchase method was applied to account for the business combination.
"Consolidation adjustment, etc." includes the amount of adjustments following the application of the purchase method.
2. Ordinary profit and net income of NKSJ Himawari Life Insurance, Inc. represent amounts after reclassifications into the form of the consolidated statement of income.

Sompo Japan Insurance Inc. (Non-consolidated)

Overview of Financial Results for the six months ended September 30, 2013

Summary of Results of Operations

(Millions of yen)

		Six months ended September 30, 2012 (April 1 to September 30, 2012)	Six months ended September 30, 2013 (April 1 to September 30, 2013)	Increase (Decrease)	Rate of change
Ordinary income and expenses:					
Underwriting income and expenses:					
Direct premiums written (including deposits of premiums by policyholders)	(1)	760,707	801,694	40,986	5.4%
Direct premiums written	(2)	709,193	749,049	39,856	5.6
(+) Net premiums written	(3)	669,481	703,526	34,045	5.1
(-) Net claims paid	(4)	421,297	396,701	(24,595)	(5.8)
(-) Loss adjustment expenses	(5)	44,496	45,802	1,306	2.9
(-) Net commissions and brokerage fees	(6)	114,064	121,215	7,150	6.3
(+) Deposits of premiums by policyholders	(7)	51,513	52,644	1,130	2.2
(+) Interest and dividend income on deposits of premiums, etc.	(8)	17,424	16,246	(1,177)	(6.8)
(-) Maturity refunds and dividends to policyholders	(9)	83,584	76,336	(7,248)	(8.7)
(-) Provision for (reversal of) reserve for outstanding losses and claims	(10)	(883)	2,035	2,919	—
(-) Provision for (reversal of) underwriting reserves	(11)	(26,865)	34,644	61,509	—
(+) Other underwriting income and expenses	(12)	(109)	1,382	1,491	—
Gross underwriting margin	(13)	102,615	97,062	(5,552)	(5.4)
Operating, general and administrative expenses related to underwriting	(14)	106,776	101,542	(5,233)	(4.9)
Other income and expenses	(15)	(997)	388	1,385	—
Underwriting profit (loss)	(16)	(5,158)	(4,091)	1,067	—
Investment income and expenses:					
(+) Interest and dividend income	(17)	36,407	37,770	1,363	3.7
(+) Investment gains and losses on money trusts	(18)	29	1,326	1,297	4,403.7
(+) Gains and losses on sales of securities	(19)	9,715	18,796	9,080	93.5
(-) Impairment losses on securities	(20)	54,904	10,897	(44,007)	(80.2)
(+) Transfer of interest and dividend income on deposits of premiums, etc.	(21)	(17,424)	(16,246)	1,177	—
(+) Gains and losses on derivatives	(22)	2,201	(3,259)	(5,461)	(248.1)
(+) Other investment income and expenses	(23)	(4,358)	1,105	5,464	—
Gross investment margin	(24)	(28,332)	28,596	56,929	—
(-) Operating, general and administrative expenses	(25)	111,427	105,658	(5,769)	(5.2)
(+) Other ordinary income and expenses	(26)	(1,327)	(3,166)	(1,839)	—
Ordinary profit (loss)	(27)	(38,472)	16,833	55,306	—
Extraordinary gains and losses:					
(+) Extraordinary gains	(28)	12,006	64	(11,942)	(99.5)
(-) Extraordinary losses	(29)	2,212	7,555	5,343	241.5
Extraordinary gains and losses	(30)	9,794	(7,491)	(17,286)	(176.5)
Net income (loss) before income taxes	(31)	(28,677)	9,342	38,020	—
(-) Income taxes	(32)	335	493	158	47.2
(-) Deferred income taxes	(33)	(5,427)	4,476	9,903	—
Total income taxes	(34)	(5,092)	4,969	10,061	—
Net income (loss)	(35)	(23,585)	4,373	27,958	—
Underwriting result:					
(+) Net premiums written	(36)	669,481	703,526	34,045	5.1
(-) Net claims paid	(37)	421,297	396,701	(24,595)	(5.8)
(-) Loss adjustment expenses	(38)	44,496	45,802	1,306	2.9
(-) Net operating expenses:	(39)	220,841	222,758	1,916	0.9
Net commissions and brokerage fees	(40)	114,064	121,215	7,150	6.3
Operating, general and administrative expenses related to underwriting	(41)	106,776	101,542	(5,233)	(4.9)
Underwriting result	(42)	(17,154)	38,263	55,418	—
Ratios:					
Net loss ratio (%)	(43)	69.6	62.9	(6.7)	
Net operating expenses ratio (%)	(44)	33.0	31.7	(1.3)	
Underwriting result ratio (%)	(45)	(2.6)	5.4	8.0	

Sompo Japan Insurance Inc. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	89,914	12.7 %	2.7 %	94,841	12.7 %	5.5 %
Marine insurance	16,567	2.3	3.3	18,604	2.5	12.3
Personal accident insurance	70,839	10.0	1.0	71,138	9.5	0.4
Voluntary automobile insurance	326,925	46.1	2.2	338,639	45.2	3.6
Compulsory automobile liability insurance	101,658	14.3	4.1	112,839	15.1	11.0
Others	103,289	14.6	4.4	112,986	15.1	9.4
Total	709,193	100.0	2.8	749,049	100.0	5.6
Deposits of premiums by policyholders	51,513	—	(9.2)	52,644	—	2.2

Net premiums written

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	74,760	11.2 %	5.1 %	84,342	12.0 %	12.8 %
Marine insurance	12,988	1.9	3.7	15,057	2.1	15.9
Personal accident insurance	70,399	10.5	1.3	71,043	10.1	0.9
Voluntary automobile insurance	327,952	49.0	2.2	339,640	48.3	3.6
Compulsory automobile liability insurance	95,798	14.3	11.0	100,442	14.3	4.8
Others	87,581	13.1	(0.2)	92,998	13.2	6.2
Total	669,481	100.0	3.3	703,526	100.0	5.1

Net claims paid

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	61,903	(44.8) %	85.5 %	44,795	(27.6) %	54.9 %
Marine insurance	7,379	(6.3)	60.7	9,774	32.5	68.1
Personal accident insurance	35,687	1.6	55.7	36,789	3.1	57.0
Voluntary automobile insurance	199,897	3.0	69.6	188,464	(5.7)	64.1
Compulsory automobile liability insurance	79,655	2.7	90.4	78,158	(1.9)	85.2
Others	36,774	(6.3)	45.7	38,718	5.3	45.3
Total	421,297	(9.6)	69.6	396,701	(5.8)	62.9

Sompo Japan Insurance Inc. (Non-consolidated)

Net Incurred Loss during the period due to Natural Disasters in Japan

(Millions of yen)

	Six months ended September 30, 2012			Six months ended September 30, 2013		
	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss
Fire and allied insurance	17,022	8,163	25,185	2,632	3,783	6,416
Voluntary automobile insurance	4,539	561	5,101	806	682	1,489
Other than the above	283	126	409	96	124	221
Total	21,844	8,851	30,696	3,536	4,591	8,127

Note) Net incurred loss = Net claims paid + Reserve for outstanding losses and claims

Reserve for outstanding losses and claims represents amounts deducting reinsurance recoverable on unpaid loss from reserve for outstanding losses and claims of direct insurance and assumed reinsurance.

Breakdown of Operating, General and Administrative Expenses and Loss Adjustment Expenses

(Millions of yen)

	Six months ended September 30, 2012			Six months ended September 30, 2013		
	Amount	Increase (Decrease)	Rate of change	Amount	Increase (Decrease)	Rate of change
			%			%
Personnel expenses	85,354	(1,304)	(1.5)	82,516	(2,838)	(3.3)
Non-personnel expenses	63,218	1,037	1.7	61,382	(1,836)	(2.9)
Others (taxes and contributions)	7,351	(188)	(2.5)	7,562	211	2.9
Total	155,924	(454)	(0.3)	151,461	(4,462)	(2.9)

Reserve for Outstanding Losses and Claims

(Millions of yen)

	Six months ended September 30, 2012		Six months ended September 30, 2013	
	Balance	Change	Balance	Change
Fire and allied insurance	74,290	1,112	72,473	393
Marine insurance	12,800	(338)	13,867	(66)
Personal accident insurance	62,766	2,592	59,071	(455)
Voluntary automobile insurance	286,095	(4,570)	288,716	3,946
Compulsory automobile liability insurance	58,470	(1,828)	60,092	796
Others	124,729	2,149	122,792	(2,578)
Total	619,153	(883)	617,015	2,035

Ordinary Underwriting Reserves

(Millions of yen)

	Six months ended September 30, 2012		Six months ended September 30, 2013	
	Balance	Change	Balance	Change
Fire and allied insurance	409,848	(3,636)	421,488	3,096
Marine insurance	8,969	567	10,460	768
Personal accident insurance	90,930	6,712	95,080	7,335
Voluntary automobile insurance	188,827	3,507	196,919	7,002
Compulsory automobile liability insurance	293,291	(8,923)	276,728	(4,149)
Others	208,054	10,974	213,716	12,646
Total	1,199,922	9,201	1,214,393	26,699

Note) This table excludes reserve for maturity refunds and reserve for dividends to policyholders of savings-type insurance and includes underwriting reserves of earthquake insurance and compulsory automobile liability insurance.

Catastrophic Loss Reserve

(Millions of yen)

	Six months ended September 30, 2012				Six months ended September 30, 2013				Fiscal year ended March 31, 2013	
	Reversal	Provision	Balance	Balance ratio	Reversal	Provision	Balance	Balance ratio	Balance	Balance ratio
				%				%		%
Fire and allied insurance	18,803	12,342	128,450	86.3	—	13,044	144,048	85.7	131,003	79.9
Marine insurance	—	487	26,486	102.0	—	696	27,673	91.9	26,977	102.7
Personal accident insurance	1,390	2,191	78,605	55.8	2,068	2,219	73,511	51.7	73,360	55.5
Voluntary automobile insurance	36,097	19,971	22,930	3.5	19,606	20,624	40,886	6.0	39,867	6.1
Others	1,274	3,980	108,181	61.8	1,364	4,951	110,317	59.3	106,730	68.4
Total	57,565	38,973	364,655	31.8	23,039	41,535	396,437	32.9	377,941	33.2

Note) Balance ratio = Balance of catastrophic loss reserve / Net premiums written (excluding earthquake insurance and compulsory automobile liability insurance) × 100

As for the six months ended September 30, 2012 and 2013, net premiums written (excluding earthquake insurance and compulsory automobile liability insurance) are doubled for the calculation of balance ratio.

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Overview of Financial Results for the six months ended September 30, 2013

Summary of Results of Operations

(Millions of yen)

		Six months ended September 30, 2012 (April 1 to September 30, 2012)	Six months ended September 30, 2013 (April 1 to September 30, 2013)	Increase (Decrease)	Rate of change
Ordinary income and expenses:					
Underwriting income and expenses:					
Direct premiums written (including deposits of premiums by policyholders)	(1)	366,873	371,542	4,668	1.3 %
Direct premiums written	(2)	346,244	354,240	7,995	2.3
(+) Net premiums written	(3)	322,577	332,869	10,292	3.2
(-) Net claims paid	(4)	221,072	199,962	(21,110)	(9.5)
(-) Loss adjustment expenses	(5)	20,043	20,146	103	0.5
(-) Net commissions and brokerage fees	(6)	55,842	59,593	3,751	6.7
(+) Deposits of premiums by policyholders	(7)	20,629	17,302	(3,326)	(16.1)
(+) Interest and dividend income on deposits of premiums, etc.	(8)	8,827	8,287	(540)	(6.1)
(-) Maturity refunds and dividends to policyholders	(9)	51,136	49,841	(1,295)	(2.5)
(-) Provision for (reversal of) reserve for outstanding losses and claims	(10)	(9,948)	(4,691)	5,256	—
(-) Provision for (reversal of) underwriting reserves	(11)	(53,285)	(18,576)	34,708	—
(+) Other underwriting income and expenses	(12)	(1,298)	293	1,591	—
Gross underwriting margin	(13)	65,874	52,476	(13,397)	(20.3)
Operating, general and administrative expenses related to underwriting	(14)	55,247	54,114	(1,133)	(2.1)
Other income and expenses	(15)	(838)	(1,051)	(213)	—
Underwriting profit (loss)	(16)	9,788	(2,689)	(12,478)	(127.5)
Investment income and expenses:					
(+) Interest and dividend income	(17)	19,825	21,060	1,234	6.2
(+) Investment gains and losses on money trusts	(18)	(94)	(131)	(37)	—
(+) Gains and losses on sales of securities	(19)	8,013	17,017	9,003	112.3
(-) Impairment losses on securities	(20)	5,801	328	(5,473)	(94.3)
(+) Transfer of interest and dividend income on deposits of premiums, etc.	(21)	(8,827)	(8,287)	540	—
(+) Gains and losses on derivatives	(22)	5,517	(1,021)	(6,538)	(118.5)
(+) Other investment income and expenses	(23)	(1,072)	(228)	843	—
Gross investment margin	(24)	17,560	28,080	10,519	59.9
(-) Operating, general and administrative expenses	(25)	57,605	56,083	(1,521)	(2.6)
(+) Other ordinary income and expenses	(26)	348	498	149	43.0
Ordinary profit	(27)	26,178	24,972	(1,206)	(4.6)
Extraordinary gains and losses:					
(+) Extraordinary gains	(28)	157	216	59	37.6
(-) Extraordinary losses	(29)	2,494	7,136	4,641	186.0
Extraordinary gains and losses	(30)	(2,337)	(6,919)	(4,582)	—
Net income before income taxes	(31)	23,841	18,052	(5,788)	(24.3)
(-) Income taxes	(32)	142	184	41	28.9
(-) Deferred income taxes	(33)	5,600	2,290	(3,310)	(59.1)
Total income taxes	(34)	5,743	2,474	(3,269)	(56.9)
Net income	(35)	18,097	15,578	(2,519)	(13.9)
Underwriting result:					
(+) Net premiums written	(36)	322,577	332,869	10,292	3.2
(-) Net claims paid	(37)	221,072	199,962	(21,110)	(9.5)
(-) Loss adjustment expenses	(38)	20,043	20,146	103	0.5
(-) Net operating expenses:	(39)	111,089	113,707	2,618	2.4
Net commissions and brokerage fees	(40)	55,842	59,593	3,751	6.7
Operating, general and administrative expenses related to underwriting	(41)	55,247	54,114	(1,133)	(2.1)
Underwriting result	(42)	(29,627)	(946)	28,681	—
Ratios:					
Net loss ratio (%)	(43)	74.7	66.1	(8.6)	
Net operating expenses ratio (%)	(44)	34.4	34.2	(0.3)	
Underwriting result ratio (%)	(45)	(9.2)	(0.3)	8.9	

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	58,028	16.8 %	(0.1) %	59,366	16.8 %	2.3 %
Marine insurance	7,065	2.0	(5.4)	7,645	2.2	8.2
Personal accident insurance	26,981	7.8	1.0	26,433	7.5	(2.0)
Voluntary automobile insurance	161,738	46.8	1.9	162,440	45.9	0.4
Compulsory automobile liability insurance	44,832	12.9	4.8	49,087	13.9	9.5
Others	47,597	13.7	2.1	49,267	13.9	3.5
Total	346,244	100.0	1.7	354,240	100.0	2.3
Deposits of premiums by policyholders	20,629	—	(9.7)	17,302	—	(16.1)

Net premiums written

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	39,857	12.4 %	(10.0) %	44,453	13.4 %	11.5 %
Marine insurance	6,583	2.0	(4.5)	7,707	2.3	17.1
Personal accident insurance	27,904	8.7	2.2	28,080	8.4	0.6
Voluntary automobile insurance	161,576	50.0	1.7	162,227	48.7	0.4
Compulsory automobile liability insurance	43,086	13.4	11.7	45,192	13.6	4.9
Others	43,567	13.5	(0.8)	45,207	13.6	3.8
Total	322,577	100.0	0.9	332,869	100.0	3.2

Net claims paid

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	47,005	(46.7) %	121.8 %	30,623	(34.9) %	72.2 %
Marine insurance	2,482	(21.1)	39.5	4,404	77.4	58.7
Personal accident insurance	13,362	(7.6)	52.4	13,884	3.9	53.7
Voluntary automobile insurance	100,493	1.3	69.7	93,218	(7.2)	65.0
Compulsory automobile liability insurance	36,436	2.0	91.4	35,623	(2.2)	85.7
Others	21,292	3.3	53.7	22,207	4.3	53.5
Total	221,072	(15.4)	74.7	199,962	(9.5)	66.1

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Net Incurred Loss during the period due to Natural Disasters in Japan

(Millions of yen)

	Six months ended September 30, 2012			Six months ended September 30, 2013		
	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss	Net claims paid	Reserve for outstanding losses and claims	Net incurred loss
Fire and allied insurance	12,279	4,245	16,525	2,406	3,778	6,185
Voluntary automobile insurance	1,924	179	2,104	408	296	705
Other than the above	630	267	897	130	396	527
Total	14,834	4,692	19,527	2,945	4,472	7,417

Note) Net incurred loss = Net claims paid + Reserve for outstanding losses and claims

Reserve for outstanding losses and claims represents amounts deducting reinsurance recoverable on unpaid loss from reserve for outstanding losses and claims of direct insurance and assumed reinsurance.

Breakdown of Operating, General and Administrative Expenses and Loss Adjustment Expenses

(Millions of yen)

	Six months ended September 30, 2012			Six months ended September 30, 2013		
	Amount	Increase (Decrease)	Rate of change	Amount	Increase (Decrease)	Rate of change
Personnel expenses	44,130	(268)	(0.6)%	42,531	(1,598)	(3.6)%
Non-personnel expenses	30,150	(1,115)	(3.6)	30,244	93	0.3
Others (taxes and contributions)	3,367	(119)	(3.4)	3,454	87	2.6
Total	77,648	(1,503)	(1.9)	76,230	(1,418)	(1.8)

Reserve for Outstanding Losses and Claims

(Millions of yen)

	Six months ended September 30, 2012		Six months ended September 30, 2013	
	Balance	Change	Balance	Change
Fire and allied insurance	49,722	(6,902)	31,092	(5,212)
Marine insurance	4,765	(882)	5,446	421
Personal accident insurance	15,721	(400)	15,809	(174)
Voluntary automobile insurance	135,400	(995)	134,675	(702)
Compulsory automobile liability insurance	26,817	(913)	27,533	355
Others	59,590	145	62,268	619
Total	292,018	(9,948)	276,826	(4,691)

Ordinary Underwriting Reserves

(Millions of yen)

	Six months ended September 30, 2012		Six months ended September 30, 2013	
	Balance	Change	Balance	Change
Fire and allied insurance	303,744	(5,446)	302,948	(1,012)
Marine insurance	4,044	(111)	4,442	648
Personal accident insurance	30,095	2,501	30,504	2,723
Voluntary automobile insurance	90,799	(394)	89,738	1,406
Compulsory automobile liability insurance	134,164	(3,734)	126,651	(2,328)
Others	79,844	3,143	81,573	4,039
Total	642,692	(4,041)	635,859	5,478

Note) This table excludes reserve for maturity refunds and reserve for dividends to policyholders of savings-type insurance and includes underwriting reserves of earthquake insurance and compulsory automobile liability insurance.

Catastrophic Loss Reserve

(Millions of yen)

	Six months ended September 30, 2012				Six months ended September 30, 2013				Fiscal year ended March 31, 2013	
	Reversal	Provision	Balance	Balance ratio	Reversal	Provision	Balance	Balance ratio	Balance	Balance ratio
Fire and allied insurance	24,237	3,973	74,456	94.2%	6,297	5,350	62,251	70.4%	63,198	72.5%
Marine insurance	138	57	19,477	147.9	184	404	19,982	129.6	19,761	145.9
Personal accident insurance	3	876	14,500	26.0	91	883	13,864	24.7	13,072	25.9
Voluntary automobile insurance	18,819	11,149	14,186	4.4	11,128	11,189	22,203	6.8	22,141	6.9
Others	1,062	2,082	54,210	62.2	968	2,475	55,505	61.4	53,997	67.6
Total	44,261	18,140	176,833	31.7	18,669	20,304	173,807	30.2	172,172	31.1

Note) Balance ratio = Balance of catastrophic loss reserve / Net premiums written (excluding earthquake insurance and compulsory automobile liability insurance) × 100

As for the six months ended September 30, 2012 and 2013, net premiums written (excluding earthquake insurance and compulsory automobile liability insurance) are doubled for the calculation of balance ratio.

2. Forecasts of Financial Results for the fiscal year ending March 31, 2014 (April 1, 2013 to March 31, 2014)

NKSJ Holdings, Inc. (Consolidated)

(Yen in hundred millions)

	Fiscal year ended March 31, 2013 Result	Fiscal year ending March 31, 2014 Original Forecast (A)	Fiscal year ending March 31, 2014 Revised forecast (B)	Increase (Decrease) (B)-(A)
Full year				
Ordinary income:	28,432	28,600	29,100	500
Net premiums written	20,626	22,270	22,300	30
Life insurance premiums written	2,647	2,695	2,795	100
Ordinary profit	1,047	810	1,380	570
Net income	436	340	720	380
Dividends per share	60 yen	60 yen	60 yen	- yen

Fiscal year ending March 31, 2014

Revised forecast

	Ordinary profit	Net income
Sompo Japan Insurance Inc.	917	486
+		
NIPPONKOA Insurance Co., Ltd.	577	320
+		
NKSJ Himawari Life Insurance, Inc.	103	62
+		
Consolidation adjustment, etc.	(217)	(148)
=		
NKSJ Holdings, Inc. (Consolidated)	1,380	720

< Note to consolidation adjustment, etc. >

In establishing NKSJ Holdings, Inc., the purchase method was applied to account for the business combination. The major component of the "Consolidation adjustment, etc." of the consolidated forecasts of financial results for the fiscal year ending March 31, 2014 in the left table is the amount of adjustments following the application of the purchase method.

Sompo Japan Insurance Inc. (Non-consolidated)

(Yen in hundred millions, %)

	Fiscal year ended March 31, 2013 Result	Fiscal year ending March 31, 2014 Original Forecast (A)	Fiscal year ending March 31, 2014 Revised forecast (B)	Increase (Decrease) (B)-(A)
Full year				
Net premiums written	13,273	13,850	13,905	55
Excluding earthquake insurance and compulsory automobile liability insurance	11,373	11,832	11,852	20
Net loss ratio	70.6	67.5	66.5	(1.0)
Excluding earthquake insurance and compulsory automobile liability insurance	67.2	64.6	63.5	(1.2)
Net operating expenses ratio	32.8	32.0	31.7	(0.3)
Excluding earthquake insurance and compulsory automobile liability insurance	34.4	33.9	33.6	(0.3)
Combined ratio	103.4	99.5	98.2	(1.3)
Excluding earthquake insurance and compulsory automobile liability insurance	101.6	98.6	97.0	(1.5)
Underwriting profit	(257)	(52)	195	247
Gross investment margin	1,020	827	890	63
Ordinary profit	650	624	917	293
Net income	291	330	486	156

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

(Yen in hundred millions, %)

	Fiscal year ended March 31, 2013 Result	Fiscal year ending March 31, 2014 Original Forecast (A)	Fiscal year ending March 31, 2014 Revised forecast (B)	Increase (Decrease) (B)-(A)
Full year				
Net premiums written	6,388	6,500	6,575	75
Excluding earthquake insurance and compulsory automobile liability insurance	5,530	5,583	5,647	64
Net loss ratio	74.8	69.0	68.8	(0.2)
Excluding earthquake insurance and compulsory automobile liability insurance	72.3	66.4	66.4	0.0
Net operating expenses ratio	34.8	34.5	34.4	(0.1)
Excluding earthquake insurance and compulsory automobile liability insurance	37.0	37.0	36.9	(0.1)
Combined ratio	109.7	103.5	103.2	(0.3)
Excluding earthquake insurance and compulsory automobile liability insurance	109.3	103.4	103.3	(0.1)
Underwriting profit	87	(50)	(129)	(79)
Gross investment margin	578	640	750	109
Ordinary profit	645	525	577	52
Net income	333	300	320	20

3. Overview of Business Results of Principal Consolidated Subsidiaries

Sompo Japan Insurance Inc. (Non-consolidated)

Interim Balance Sheet

	As of March 31, 2013	As of September 30, 2013	(Millions of yen) Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	238,184	151,382	(86,802)
Call loans	56,700	60,000	3,300
Receivables under resale agreements	80,483	7,499	(72,984)
Monetary receivables bought	21,542	17,799	(3,743)
Money trusts	28,995	60,198	31,202
Securities	3,184,642	3,419,192	234,550
Loans	411,282	411,288	6
Tangible fixed assets	208,482	207,065	(1,416)
Intangible fixed assets	86	85	(0)
Other assets:	411,065	403,533	(7,531)
Other assets	411,065	403,533	(7,531)
Deferred tax assets	79,760	44,494	(35,265)
Customers' liabilities for acceptances and guarantees	35,200	34,210	(990)
Allowance for possible credit losses	(2,468)	(2,378)	89
Allowance for possible investment losses	(8,880)	(8,793)	86
Total assets	4,745,077	4,805,578	60,501
Liabilities:			
Underwriting funds:	3,376,310	3,412,990	36,680
Reserve for outstanding losses and claims	614,979	617,015	2,035
Underwriting reserves	2,761,331	2,795,975	34,644
Corporate bonds	261,560	261,560	—
Other liabilities	257,692	192,510	(65,181)
Reserve for retirement benefits	76,187	78,369	2,182
Reserve for bonus payments	13,753	16,133	2,380
Reserve for bonus payments to directors	140	—	(140)
Reserves under the special laws:	19,388	22,038	2,649
Reserve for price fluctuation	19,388	22,038	2,649
Acceptances and guarantees	35,200	34,210	(990)
Total liabilities	4,040,233	4,017,813	(22,420)
Net assets:			
Shareholders' equity:			
Common stock	70,000	70,000	—
Capital surplus	24,229	24,229	—
Retained earnings	169,069	173,442	4,373
Total shareholders' equity	263,299	267,672	4,373
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale	441,544	520,092	78,547
Total valuation and translation adjustments	441,544	520,092	78,547
Total net assets	704,843	787,765	82,921
Total liabilities and net assets	4,745,077	4,805,578	60,501

Sampo Japan Insurance Inc. (Non-consolidated)

Interim Statement of Income

(Millions of yen)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)	Six months ended September 30, 2013 (April 1 to September 30, 2013)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	801,893	822,370	20,477	2.6 %
Underwriting income:	767,617	775,103	7,485	1.0
Net premiums written	669,481	703,526	34,045	5.1
Deposits of premiums by policyholders	51,513	52,644	1,130	2.2
Interest and dividend income on deposits of premiums, etc.	17,424	16,246	(1,177)	(6.8)
Reversal of reserve for outstanding losses and claims	883	—	(883)	(100.0)
Reversal of underwriting reserves	26,865	—	(26,865)	(100.0)
Investment income:	31,465	44,438	12,973	41.2
Interest and dividend income	36,407	37,770	1,363	3.7
Investment gains on money trusts	29	1,326	1,297	4,403.7
Investment gains on trading securities	17	—	(17)	(100.0)
Gains on sales of securities	10,102	19,144	9,041	89.5
Transfer of interest and dividend income on deposits of premiums, etc.	(17,424)	(16,246)	1,177	—
Other ordinary income	2,810	2,828	18	0.6
Ordinary expenses:	840,365	805,536	(34,829)	(4.1)
Underwriting expenses:	665,002	678,040	13,038	2.0
Net claims paid	421,297	396,701	(24,595)	(5.8)
Loss adjustment expenses	44,496	45,802	1,306	2.9
Net commissions and brokerage fees	114,064	121,215	7,150	6.3
Maturity refunds to policyholders	83,581	76,332	(7,248)	(8.7)
Provision for reserve for outstanding losses and claims	—	2,035	2,035	—
Provision for underwriting reserves	—	34,644	34,644	—
Investment expenses:	59,798	15,842	(43,955)	(73.5)
Losses on sales of securities	386	347	(38)	(10.1)
Impairment losses on securities	54,904	10,897	(44,007)	(80.2)
Operating, general and administrative expenses	111,427	105,658	(5,769)	(5.2)
Other ordinary expenses:	4,137	5,995	1,857	44.9
Interest paid	3,707	5,803	2,096	56.5
Ordinary profit (loss)	(38,472)	16,833	55,306	—
Extraordinary gains:	12,006	64	(11,942)	(99.5)
Gains on disposal of fixed assets	61	64	3	5.2
Reversal of reserves under the special laws:	11,945	—	(11,945)	(100.0)
Reversal of reserve for price fluctuation	11,945	—	(11,945)	(100.0)
Extraordinary losses:	2,212	7,555	5,343	241.5
Losses on disposal of fixed assets	115	329	213	184.6
Impairment losses	302	215	(86)	(28.7)
Provision for reserves under the special laws:	—	2,649	2,649	—
Provision for reserve for price fluctuation	—	2,649	2,649	—
Other extraordinary losses	1,794	4,361	2,567	143.1
Net income (loss) before income taxes	(28,677)	9,342	38,020	—
Income taxes	335	493	158	47.2
Deferred income taxes	(5,427)	4,476	9,903	—
Total income taxes	(5,092)	4,969	10,061	—
Net income (loss)	(23,585)	4,373	27,958	—
Underwriting result:				
Net premiums written (+)	669,481	703,526	34,045	5.1
Net claims paid (—)	421,297	396,701	(24,595)	(5.8)
Loss adjustment expenses (—)	44,496	45,802	1,306	2.9
Net operating expenses: (—)	220,841	222,758	1,916	0.9
Net commissions and brokerage fees	114,064	121,215	7,150	6.3
Operating, general and administrative expenses related to underwriting	106,776	101,542	(5,233)	(4.9)
Underwriting result	(17,154)	38,263	55,418	—
Underwriting profit (loss)	(5,158)	(4,091)	1,067	—
Ratios:				
Net loss ratio (%)	69.6	62.9	(6.7)	
Net operating expenses ratio (%)	33.0	31.7	(1.3)	
Underwriting result ratio (%)	(2.6)	5.4	8.0	

Sampo Japan Insurance Inc. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	89,914	12.7 %	2.7 %	94,841	12.7 %	5.5 %
Marine insurance	16,567	2.3	3.3	18,604	2.5	12.3
Personal accident insurance	70,839	10.0	1.0	71,138	9.5	0.4
Voluntary automobile insurance	326,925	46.1	2.2	338,639	45.2	3.6
Compulsory automobile liability insurance	101,658	14.3	4.1	112,839	15.1	11.0
Others	103,289	14.6	4.4	112,986	15.1	9.4
Total	709,193	100.0	2.8	749,049	100.0	5.6
Deposits of premiums by policyholders	51,513	—	(9.2)	52,644	—	2.2

Net premiums written

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	74,760	11.2 %	5.1 %	84,342	12.0 %	12.8 %
Marine insurance	12,988	1.9	3.7	15,057	2.1	15.9
Personal accident insurance	70,399	10.5	1.3	71,043	10.1	0.9
Voluntary automobile insurance	327,952	49.0	2.2	339,640	48.3	3.6
Compulsory automobile liability insurance	95,798	14.3	11.0	100,442	14.3	4.8
Others	87,581	13.1	(0.2)	92,998	13.2	6.2
Total	669,481	100.0	3.3	703,526	100.0	5.1

Net claims paid

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	61,903	(44.8) %	85.5 %	44,795	(27.6) %	54.9 %
Marine insurance	7,379	(6.3)	60.7	9,774	32.5	68.1
Personal accident insurance	35,687	1.6	55.7	36,789	3.1	57.0
Voluntary automobile insurance	199,897	3.0	69.6	188,464	(5.7)	64.1
Compulsory automobile liability insurance	79,655	2.7	90.4	78,158	(1.9)	85.2
Others	36,774	(6.3)	45.7	38,718	5.3	45.3
Total	421,297	(9.6)	69.6	396,701	(5.8)	62.9

Sampo Japan Insurance Inc. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)	
	As of March 31, 2013	As of September 30, 2013
(A) Total Solvency Margin (Non-consolidated)	1,493,106	1,631,799
Capital and funds, etc.	263,299	267,672
Reserve for price fluctuation	19,388	22,038
Contingency reserve	611	611
Catastrophic loss reserve	385,026	403,828
General allowance for possible credit losses	215	192
Unrealized gains and losses on securities (before tax effect deductions)	571,425	666,200
Unrealized gains and losses on land	22,103	21,448
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	261,560	261,560
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	92,366	75,456
Others	61,841	63,704
(B) Total Risks (Non-consolidated)	462,503	459,025
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk (R_1)	110,429	110,731
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	—	—
Guaranteed interest rate risk (R_3)	16,828	16,641
Investment risk (R_4)	279,657	299,663
Business management risk (R_5)	10,843	10,802
Major catastrophe risk (R_6)	135,276	113,096
(C) Solvency Margin Ratio (Non-consolidated)		
$[(A) / \{(B) \times 1/2\}] \times 100$	645.6 %	710.9 %

Note) The above figures are calculated based on provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Interim Balance Sheet

	As of March 31, 2013	As of September 30, 2013	(Millions of yen) Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	135,943	154,407	18,464
Call loans	10,000	9,000	(1,000)
Monetary receivables bought	426	394	(31)
Money trusts	38,783	29,511	(9,271)
Securities	1,629,386	1,626,616	(2,770)
Loans	188,452	174,075	(14,376)
Tangible fixed assets	121,832	118,154	(3,677)
Intangible fixed assets	514	514	(0)
Other assets:	144,076	140,692	(3,384)
Other assets	144,076	140,692	(3,384)
Deferred tax assets	25,441	17,834	(7,607)
Allowance for possible credit losses	(1,687)	(1,557)	129
Total assets	2,293,170	2,269,644	(23,525)
Liabilities:			
Underwriting funds:	1,713,373	1,690,105	(23,268)
Reserve for outstanding losses and claims	281,518	276,826	(4,691)
Underwriting reserves	1,431,855	1,413,279	(18,576)
Other liabilities	94,998	64,728	(30,269)
Reserve for retirement benefits	24,020	24,612	591
Reserve for bonus payments	6,786	6,461	(325)
Reserve for bonus payments to directors	41	—	(41)
Reserves under the special laws:	13,849	15,154	1,304
Reserve for price fluctuation	13,849	15,154	1,304
Total liabilities	1,853,069	1,801,062	(52,007)
Net assets:			
Shareholders' equity:			
Common stock	91,249	91,249	—
Capital surplus	21,702	21,702	—
Retained earnings	80,045	95,623	15,578
Total shareholders' equity	192,996	208,574	15,578
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale	239,450	253,407	13,957
Deferred gains and losses on hedges	7,653	6,600	(1,053)
Total valuation and translation adjustments	247,104	260,008	12,904
Total net assets	440,100	468,582	28,482
Total liabilities and net assets	2,293,170	2,269,644	(23,525)

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Interim Statement of Income

(Millions of yen)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)	Six months ended September 30, 2013 (April 1 to September 30, 2013)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	441,232	417,088	(24,144)	(5.5) %
Underwriting income:	415,285	382,128	(33,157)	(8.0)
Net premiums written	322,577	332,869	10,292	3.2
Deposits of premiums by policyholders	20,629	17,302	(3,326)	(16.1)
Interest and dividend income on deposits of premiums, etc.	8,827	8,287	(540)	(6.1)
Reversal of reserve for outstanding losses and claims	9,948	4,691	(5,256)	(52.8)
Reversal of underwriting reserves	53,285	18,576	(34,708)	(65.1)
Investment income:	25,404	34,259	8,855	34.9
Interest and dividend income	19,825	21,060	1,234	6.2
Investment gains on money trusts	14	387	373	2,637.4
Gains on sales of securities	8,393	19,360	10,966	130.7
Transfer of interest and dividend income on deposits of premiums, etc.	(8,827)	(8,287)	540	—
Other ordinary income	542	700	157	29.0
Ordinary expenses:	415,054	392,115	(22,938)	(5.5)
Underwriting expenses:	349,411	329,651	(19,759)	(5.7)
Net claims paid	221,072	199,962	(21,110)	(9.5)
Loss adjustment expenses	20,043	20,146	103	0.5
Net commissions and brokerage fees	55,842	59,593	3,751	6.7
Maturity refunds to policyholders	51,107	49,780	(1,326)	(2.6)
Investment expenses:	7,843	6,178	(1,664)	(21.2)
Investment losses on money trusts	108	519	410	378.3
Losses on sales of securities	379	2,343	1,963	517.0
Impairment losses on securities	5,801	328	(5,473)	(94.3)
Operating, general and administrative expenses	57,605	56,083	(1,521)	(2.6)
Other ordinary expenses:	194	201	7	3.9
Interest paid	26	8	(17)	(65.6)
Ordinary profit	26,178	24,972	(1,206)	(4.6)
Extraordinary gains:	157	216	59	37.6
Gains on disposal of fixed assets	157	216	59	37.6
Extraordinary losses:	2,494	7,136	4,641	186.0
Losses on disposal of fixed assets	45	589	544	1,204.3
Impairment losses	231	3,000	2,769	1,197.6
Provision for reserves under the special laws:	1,330	1,304	(25)	(1.9)
Provision for reserve for price fluctuation	1,330	1,304	(25)	(1.9)
Other extraordinary losses	888	2,242	1,353	152.4
Net income before income taxes	23,841	18,052	(5,788)	(24.3)
Income taxes	142	184	41	28.9
Deferred income taxes	5,600	2,290	(3,310)	(59.1)
Total income taxes	5,743	2,474	(3,269)	(56.9)
Net income	18,097	15,578	(2,519)	(13.9)
Underwriting result:				
Net premiums written (+)	322,577	332,869	10,292	3.2
Net claims paid (—)	221,072	199,962	(21,110)	(9.5)
Loss adjustment expenses (—)	20,043	20,146	103	0.5
Net operating expenses: (—)	111,089	113,707	2,618	2.4
Net commissions and brokerage fees	55,842	59,593	3,751	6.7
Operating, general and administrative expenses related to underwriting	55,247	54,114	(1,133)	(2.1)
Underwriting result	(29,627)	(946)	28,681	—
Underwriting profit (loss)	9,788	(2,689)	(12,478)	(127.5)
Ratios:				
Net loss ratio (%)	74.7	66.1	(8.6)	
Net operating expenses ratio (%)	34.4	34.2	(0.3)	
Underwriting result ratio (%)	(9.2)	(0.3)	8.9	

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	58,028	16.8 %	(0.1) %	59,366	16.8 %	2.3 %
Marine insurance	7,065	2.0	(5.4)	7,645	2.2	8.2
Personal accident insurance	26,981	7.8	1.0	26,433	7.5	(2.0)
Voluntary automobile insurance	161,738	46.8	1.9	162,440	45.9	0.4
Compulsory automobile liability insurance	44,832	12.9	4.8	49,087	13.9	9.5
Others	47,597	13.7	2.1	49,267	13.9	3.5
Total	346,244	100.0	1.7	354,240	100.0	2.3
Deposits of premiums by policyholders	20,629	—	(9.7)	17,302	—	(16.1)

Net premiums written

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	39,857	12.4 %	(10.0) %	44,453	13.4 %	11.5 %
Marine insurance	6,583	2.0	(4.5)	7,707	2.3	17.1
Personal accident insurance	27,904	8.7	2.2	28,080	8.4	0.6
Voluntary automobile insurance	161,576	50.0	1.7	162,227	48.7	0.4
Compulsory automobile liability insurance	43,086	13.4	11.7	45,192	13.6	4.9
Others	43,567	13.5	(0.8)	45,207	13.6	3.8
Total	322,577	100.0	0.9	332,869	100.0	3.2

Net claims paid

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	47,005	(46.7) %	121.8 %	30,623	(34.9) %	72.2 %
Marine insurance	2,482	(21.1)	39.5	4,404	77.4	58.7
Personal accident insurance	13,362	(7.6)	52.4	13,884	3.9	53.7
Voluntary automobile insurance	100,493	1.3	69.7	93,218	(7.2)	65.0
Compulsory automobile liability insurance	36,436	2.0	91.4	35,623	(2.2)	85.7
Others	21,292	3.3	53.7	22,207	4.3	53.5
Total	221,072	(15.4)	74.7	199,962	(9.5)	66.1

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)	
	As of March 31, 2013	As of September 30, 2013
(A) Total Solvency Margin (Non-consolidated)	710,509	755,493
Capital and funds, etc.	192,996	208,574
Reserve for price fluctuation	13,849	15,154
Contingency reserve	8	9
Catastrophic loss reserve	178,714	180,593
General allowance for possible credit losses	50	40
Unrealized gains and losses on securities (before tax effect deductions)	303,023	320,823
Unrealized gains and losses on land	13,706	15,376
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	11,769	11,769
Others	19,928	26,692
(B) Total Risks (Non-consolidated)	266,095	231,424
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk (R_1)	57,467	57,503
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	0	0
Guaranteed interest rate risk (R_3)	9,261	9,146
Investment risk (R_4)	148,113	143,726
Business management risk (R_5)	6,145	5,460
Major catastrophe risk (R_6)	92,411	62,633
(C) Solvency Margin Ratio (Non-consolidated)		
$[(A) / \{(B) \times 1/2\}] \times 100$	534.0 %	652.9 %

Note) The above figures are calculated based on provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

Sonpo 24 Insurance Company Limited (Non-consolidated)

Interim Balance Sheet

	As of March 31, 2013	As of September 30, 2013	(Millions of yen) Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	2,169	2,318	149
Securities	17,196	17,362	166
Tangible fixed assets	161	207	46
Other assets:	957	756	(200)
Other assets	957	756	(200)
Total assets	20,484	20,645	161
Liabilities:			
Underwriting funds:	11,892	12,250	358
Reserve for outstanding losses and claims	4,026	4,424	397
Underwriting reserves	7,866	7,826	(39)
Other liabilities	1,912	1,510	(402)
Reserve for retirement benefits	158	172	14
Reserve for bonus payments	90	93	2
Reserves under the special laws:	30	32	1
Reserve for price fluctuation	30	32	1
Deferred tax liabilities	12	8	(3)
Total liabilities	14,096	14,068	(28)
Net assets:			
Shareholders' equity:			
Common stock	19,000	19,000	—
Capital surplus	19,000	19,000	—
Retained earnings	(31,639)	(31,442)	196
Total shareholders' equity	6,360	6,557	196
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale	27	20	(7)
Total valuation and translation adjustments	27	20	(7)
Total net assets	6,388	6,577	189
Total liabilities and net assets	20,484	20,645	161

Sonpo 24 Insurance Company Limited (Non-consolidated)

Interim Statement of Income

(Millions of yen)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)	Six months ended September 30, 2013 (April 1 to September 30, 2013)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	6,350	6,729	379	6.0 %
Underwriting income:	6,297	6,720	422	6.7
Net premiums written	6,288	6,676	388	6.2
Interest and dividend income on deposits of premiums, etc.	3	4	0	5.7
Reversal of underwriting reserves	5	39	33	596.8
Investment income:	52	9	(42)	(82.0)
Interest and dividend income	56	13	(42)	(75.8)
Transfer of interest and dividend income on deposits of premiums, etc.	(3)	(4)	(0)	—
Other ordinary income	0	0	(0)	(25.4)
Ordinary expenses:	6,215	6,529	313	5.0
Underwriting expenses:	4,724	5,036	312	6.6
Net claims paid	3,805	3,726	(79)	(2.1)
Loss adjustment expenses	455	465	10	2.2
Net commissions and brokerage fees	424	446	22	5.2
Provision for reserve for outstanding losses and claims	38	397	359	934.5
Operating, general and administrative expenses	1,490	1,492	1	0.1
Other ordinary expenses	0	0	(0)	(84.7)
Ordinary profit	134	200	65	48.7
Extraordinary losses:	2	1	(0)	(18.6)
Losses on disposal of fixed assets	0	—	(0)	(100.0)
Provision for reserves under the special laws:	1	1	0	2.8
Provision for reserve for price fluctuation	1	1	0	2.8
Net income before income taxes	132	198	66	49.8
Income taxes	1	1	—	—
Total income taxes	1	1	—	—
Net income	130	196	66	50.5
Underwriting result:				
Net premiums written (+)	6,288	6,676	388	6.2
Net claims paid (—)	3,805	3,726	(79)	(2.1)
Loss adjustment expenses (—)	455	465	10	2.2
Net operating expenses: (—)	1,913	1,938	24	1.3
Net commissions and brokerage fees	424	446	22	5.2
Operating, general and administrative expenses related to underwriting	1,489	1,491	2	0.1
Underwriting result	113	546	433	381.2
Underwriting profit	84	192	107	127.4
Ratios:				
Net loss ratio (%)	67.8	62.8	(5.0)	
Net operating expenses ratio (%)	30.4	29.0	(1.4)	
Underwriting result ratio (%)	1.8	8.2	6.4	

Sonpo 24 Insurance Company Limited (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	—	— %	— %	—	— %	— %
Marine insurance	—	—	—	—	—	—
Personal accident insurance	—	—	—	—	—	—
Voluntary automobile insurance	6,231	100.0	11.0	6,610	100.0	6.1
Compulsory automobile liability insurance	—	—	—	—	—	—
Others	—	—	—	—	—	—
Total	6,231	100.0	11.0	6,610	100.0	6.1
Deposits of premiums by policyholders	—	—	—	—	—	—

Net premiums written

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	—	— %	— %	—	— %	— %
Marine insurance	—	—	—	—	—	—
Personal accident insurance	—	—	—	—	—	—
Voluntary automobile insurance	6,176	98.2	11.1	6,552	98.1	6.1
Compulsory automobile liability insurance	111	1.8	25.6	123	1.9	10.5
Others	—	—	—	—	—	—
Total	6,288	100.0	11.3	6,676	100.0	6.2

Net claims paid

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	—	— %	— %	—	— %	— %
Marine insurance	—	—	—	—	—	—
Personal accident insurance	—	—	—	—	—	—
Voluntary automobile insurance	3,687	11.5	67.1	3,604	(2.2)	62.1
Compulsory automobile liability insurance	118	6.4	105.7	121	2.8	98.4
Others	—	—	—	—	—	—
Total	3,805	11.4	67.8	3,726	(2.1)	62.8

Sonpo 24 Insurance Company Limited (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

(Millions of yen)		
	As of March 31, 2013	As of September 30, 2013
(A) Total Solvency Margin (Non-consolidated)	6,837	6,921
Capital and funds, etc.	6,360	6,557
Reserve for price fluctuation	30	32
Contingency reserve	—	—
Catastrophic loss reserve	410	305
General allowance for possible credit losses	—	—
Unrealized gains and losses on securities (before tax effect deductions)	36	26
Unrealized gains and losses on land	—	—
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	—	—
Others	—	—
(B) Total Risks (Non-consolidated)	1,930	1,917
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk (R_1)	1,678	1,678
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	—	—
Guaranteed interest rate risk (R_3)	—	—
Investment risk (R_4)	476	372
Business management risk (R_5)	68	65
Major catastrophe risk (R_6)	118	132
(C) Solvency Margin Ratio (Non-consolidated)		
$[(A) / \{(B) \times 1/2\}] \times 100$	708.1 %	722.0 %

Note) The above figures are calculated based on provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Interim Balance Sheet

(Millions of yen)			
	As of March 31, 2013	As of September 30, 2013	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	1,834	1,702	(131)
Money trusts	1,369	1,398	29
Securities	29,041	24,967	(4,074)
Loans	10	9	(1)
Tangible fixed assets	256	234	(22)
Intangible fixed assets	3,224	3,428	204
Other assets:	2,634	3,363	728
Other assets	2,634	3,363	728
Allowance for possible credit losses	(0)	(1)	(1)
Total assets	38,371	35,103	(3,268)
Liabilities:			
Underwriting funds:	24,543	25,703	1,160
Reserve for outstanding losses and claims	5,234	5,476	242
Underwriting reserves	19,309	20,227	917
Other liabilities	2,472	1,833	(639)
Reserve for retirement benefits to directors	34	38	4
Reserve for bonus payments	228	242	14
Reserves under the special laws:	13	16	3
Reserve for price fluctuation	13	16	3
Deferred tax liabilities	255	215	(40)
Total liabilities	27,546	28,049	502
Net assets:			
Shareholders' equity:			
Common stock	15,110	15,110	—
Capital surplus	13,348	13,348	—
Retained earnings	(18,378)	(22,059)	(3,681)
Total shareholders' equity	10,079	6,398	(3,681)
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale	745	655	(90)
Total valuation and translation adjustments	745	655	(90)
Total net assets	10,824	7,053	(3,771)
Total liabilities and net assets	38,371	35,103	(3,268)

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Interim Statement of Income

(Millions of yen)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)	Six months ended September 30, 2013 (April 1 to September 30, 2013)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	8,993	10,094	1,101	12.2 %
Underwriting income:	8,729	9,932	1,203	13.8
Net premiums written	8,494	9,734	1,240	14.6
Deposits of premiums by policyholders	211	176	(34)	(16.5)
Interest and dividend income on deposits of premiums, etc.	22	20	(2)	(8.9)
Investment income:	78	156	77	99.5
Interest and dividend income	100	88	(12)	(12.7)
Investment gains on money trusts	—	29	29	—
Investment gains on trading securities	0	0	(0)	(85.8)
Gains on sales of securities	—	55	55	—
Transfer of interest and dividend income on deposits of premiums, etc.	(22)	(20)	2	—
Other ordinary income	186	5	(180)	(96.9)
Ordinary expenses:	11,721	13,766	2,044	17.4
Underwriting expenses:	7,591	8,331	740	9.7
Net claims paid	4,201	5,244	1,043	24.8
Loss adjustment expenses	568	698	129	22.8
Net commissions and brokerage fees	763	808	45	5.9
Maturity refunds to policyholders	332	417	85	25.7
Provision for reserve for outstanding losses and claims	131	242	110	84.1
Provision for underwriting reserves	1,591	917	(673)	(42.3)
Investment expenses:	120	4	(116)	(96.6)
Investment losses on money trusts	17	—	(17)	(100.0)
Losses on sales of securities	52	1	(50)	(97.0)
Impairment losses on securities	47	—	(47)	(100.0)
Operating, general and administrative expenses	4,000	5,404	1,403	35.1
Other ordinary expenses:	8	25	17	205.5
Interest paid	6	4	(2)	(32.6)
Ordinary loss	(2,728)	(3,671)	(943)	—
Extraordinary gains:	3	—	(3)	(100.0)
Reversal of reserves under the special laws:	3	—	(3)	(100.0)
Reversal of reserve for price fluctuation	3	—	(3)	(100.0)
Extraordinary losses:	3	6	2	78.9
Losses on disposal of fixed assets	1	1	0	15.6
Impairment losses	2	1	(0)	(30.0)
Provision for reserves under the special laws:	—	3	3	—
Provision for reserve for price fluctuation	—	3	3	—
Net loss before income taxes	(2,728)	(3,677)	(949)	—
Income taxes	9	3	(6)	(67.2)
Total income taxes	9	3	(6)	(67.2)
Net loss	(2,738)	(3,681)	(942)	—
Underwriting result:				
Net premiums written (+)	8,494	9,734	1,240	14.6
Net claims paid (—)	4,201	5,244	1,043	24.8
Loss adjustment expenses (—)	568	698	129	22.8
Net operating expenses: (—)	4,526	6,198	1,671	36.9
Net commissions and brokerage fees	763	808	45	5.9
Operating, general and administrative expenses related to underwriting	3,763	5,390	1,626	43.2
Underwriting result	(802)	(2,406)	(1,604)	—
Underwriting profit (loss)	(2,567)	(3,749)	(1,182)	—
Ratios:				
Net loss ratio (%)	56.2	61.0	4.8	
Net operating expenses ratio (%)	53.3	63.7	10.4	
Underwriting result ratio (%)	(9.4)	(24.7)	(15.3)	

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Premiums Written and Claims Paid by Business Lines

Direct premiums written (excluding deposits of premiums by policyholders)

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	1,679	17.2 %	2.6 %	1,244	11.6 %	(25.9) %
Marine insurance	—	—	(100.0)	—	—	—
Personal accident insurance	2,250	23.1	(2.1)	2,065	19.3	(8.2)
Voluntary automobile insurance	5,326	54.6	33.4	6,941	64.7	30.3
Compulsory automobile liability insurance	62	0.6	(21.4)	(0)	(0.0)	(101.3)
Others	441	4.5	7.3	476	4.4	7.9
Total	9,758	100.0	15.9	10,726	100.0	9.9
Deposits of premiums by policyholders	211	—	(24.0)	176	—	(16.5)

Net premiums written

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	% of total amount	Rate of change	Amount	% of total amount	Rate of change
Fire and allied insurance	1,168	13.8 %	0.4 %	872	9.0 %	(25.3) %
Marine insurance	12	0.1	(14.4)	13	0.1	9.5
Personal accident insurance	1,378	16.2	(3.7)	1,312	13.5	(4.7)
Voluntary automobile insurance	5,284	62.2	33.4	6,874	70.6	30.1
Compulsory automobile liability insurance	209	2.5	(6.4)	182	1.9	(12.7)
Others	441	5.2	10.3	478	4.9	8.4
Total	8,494	100.0	18.1	9,734	100.0	14.6

Net claims paid

(Millions of yen)

Business line	Six months ended September 30, 2012 (April 1 to September 30, 2012)			Six months ended September 30, 2013 (April 1 to September 30, 2013)		
	Amount	Rate of change	Net loss ratio	Amount	Rate of change	Net loss ratio
Fire and allied insurance	222	(43.2) %	21.1 %	159	(28.1) %	21.5 %
Marine insurance	8	(44.9)	66.8	25	203.8	185.0
Personal accident insurance	872	(3.2)	73.1	958	9.8	84.8
Voluntary automobile insurance	2,808	19.1	60.1	3,761	33.9	61.6
Compulsory automobile liability insurance	251	12.6	127.1	244	(2.6)	137.9
Others	37	(67.9)	14.6	94	148.8	26.4
Total	4,201	4.8	56.2	5,244	24.8	61.0

Saison Automobile and Fire Insurance Company, Limited (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)	
	As of March 31, 2013	As of September 30, 2013
(A) Total Solvency Margin (Non-consolidated)	13,821	9,943
Capital and funds, etc.	10,079	6,398
Reserve for price fluctuation	13	16
Contingency reserve	11	12
Catastrophic loss reserve	2,812	2,728
General allowance for possible credit losses	—	—
Unrealized gains and losses on securities (before tax effect deductions)	900	783
Unrealized gains and losses on land	—	—
Excess amount of reserve for maturity refunds	—	—
Subordinated debt, etc.	—	—
Excess amount of reserve for maturity refunds and subordinated debt, etc. which are excluded from total solvency margin	—	—
Deductions	—	—
Others	4	4
(B) Total Risks (Non-consolidated)	2,315	2,434
$\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$		
Underwriting risk (R_1)	1,442	1,628
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_2)	—	—
Guaranteed interest rate risk (R_3)	28	28
Investment risk (R_4)	825	702
Business management risk (R_5)	85	87
Major catastrophe risk (R_6)	554	561
(C) Solvency Margin Ratio (Non-consolidated)		
$[(A) / \{(B) \times 1/2\}] \times 100$	1,193.6 %	817.0 %

Note) The above figures are calculated based on provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Interim Balance Sheet

(Millions of yen)

	As of March 31, 2013	As of September 30, 2013	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	46,850	28,748	(18,101)
Call loans	—	15,000	15,000
Securities:	1,836,684	1,901,955	65,271
Government bonds	1,304,484	1,384,418	79,934
Municipal bonds	100,045	87,682	(12,362)
Corporate bonds	372,069	351,281	(20,788)
Domestic stocks	10,366	11,200	834
Foreign securities	49,718	67,372	17,653
Loans:	35,012	35,361	348
Policy loans	35,012	35,361	348
Tangible fixed assets	1,411	1,327	(83)
Intangible fixed assets	2,088	1,581	(506)
Agency accounts receivable	179	90	(89)
Reinsurance accounts receivable	1,761	1,541	(220)
Other assets:	35,259	34,086	(1,172)
Other assets	35,259	34,086	(1,172)
Deferred tax assets	13,433	15,405	1,972
Allowance for possible credit losses	(49)	(44)	5
Total assets	1,972,630	2,035,054	62,423
Liabilities:			
Policy reserves:	1,856,426	1,925,499	69,073
Reserve for outstanding claims	28,345	30,717	2,371
Policy reserves	1,823,979	1,890,738	66,758
Reserve for dividends to policyholders	4,100	4,043	(57)
Agency accounts payable	3,711	2,581	(1,129)
Reinsurance accounts payable	1,254	1,017	(237)
Other liabilities	11,886	7,795	(4,091)
Reserve for bonus payments to directors	52	—	(52)
Reserve for retirement benefits	2,146	2,380	234
Reserves under the special laws:	2,218	2,421	202
Reserve for price fluctuation	2,218	2,421	202
Total liabilities	1,877,696	1,941,696	64,000
Net assets:			
Shareholders' equity:			
Common stock	17,250	17,250	—
Capital surplus	30,000	30,000	—
Retained earnings	20,380	23,704	3,324
Total shareholders' equity	67,630	70,954	3,324
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale	27,304	22,403	(4,900)
Total valuation and translation adjustments	27,304	22,403	(4,900)
Total net assets	94,934	93,357	(1,576)
Total liabilities and net assets	1,972,630	2,035,054	62,423

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Interim Statement of Income

(Millions of yen)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)	Six months ended September 30, 2013 (April 1 to September 30, 2013)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	195,497	202,251	6,753	3.5 %
Insurance premiums and other:	177,906	182,426	4,520	2.5
Insurance premiums	175,645	180,476	4,831	2.8
Investment income:	16,929	19,422	2,492	14.7
Interest and dividend income	16,033	17,470	1,436	9.0
Gains on sales of securities	889	468	(421)	(47.4)
Investment gains on special account	—	1,445	1,445	—
Other ordinary income	661	401	(259)	(39.2)
Ordinary expenses:	191,005	194,930	3,924	2.1
Insurance claims and other:	84,404	83,320	(1,083)	(1.3)
Insurance claims	16,005	15,224	(781)	(4.9)
Annuity payments	1,000	2,792	1,792	179.1
Insurance benefits	13,853	15,332	1,478	10.7
Surrender benefits	50,177	46,861	(3,316)	(6.6)
Other refunds	730	784	53	7.3
Provision for policy reserves and other:	62,585	69,130	6,545	10.5
Provision for reserve for outstanding claims	2,473	2,371	(101)	(4.1)
Provision for policy reserves	60,110	66,758	6,648	11.1
Provision for interest portion of reserve for dividends to policyholders	1	0	(1)	(90.3)
Investment expenses:	1,745	213	(1,531)	(87.7)
Interest paid	51	35	(15)	(31.0)
Losses on sales of securities	38	148	109	282.9
Impairment losses on securities	793	—	(793)	(100.0)
Losses on derivatives	16	17	0	3.4
Investment losses on special account	831	—	(831)	(100.0)
Operating, general and administrative expenses	40,267	40,053	(214)	(0.5)
Other ordinary expenses	2,003	2,211	208	10.4
Ordinary profit	4,491	7,321	2,829	63.0
Extraordinary gains:	0	—	(0)	(100.0)
Gains on disposal of fixed assets	0	—	(0)	(100.0)
Extraordinary losses:	161	248	87	54.1
Losses on disposal of fixed assets	9	45	36	368.2
Provision for reserves under the special laws:	151	202	51	33.9
Provision for reserve for price fluctuation	151	202	51	33.9
Provision for reserve for dividends to policyholders	1,955	1,846	(109)	(5.6)
Net income before income taxes	2,374	5,226	2,851	120.1
Income taxes	924	1,707	782	84.7
Deferred income taxes	99	194	95	95.9
Total income taxes	1,024	1,902	878	85.7
Net income	1,350	3,324	1,973	146.1

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Major Business Results

Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

	As of March 31, 2013				As of September 30, 2013			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	3,051	108.2	188,796	108.7	3,134	102.7	193,982	102.7
Individual annuities	70	99.8	2,850	100.2	70	99.4	2,833	99.4
Group insurance	—	—	31,171	100.5	—	—	30,970	99.4
Group annuities	—	—	—	—	—	—	—	—

Note) Amounts of "Individual annuities" represent the sums of annuity fund at the beginning of annuity payment of contracts before the beginning of annuity payment and policy reserves for the contracts after the beginning of annuity payment.

Total amount of new policies

(Number in thousands, Yen in hundred millions, %)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)				Six months ended September 30, 2013 (April 1 to September 30, 2013)			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	192	79.4	13,822	87.6	171	88.8	12,904	93.4
Individual annuities	1	50.1	48	53.8	0	69.5	35	73.1
Group insurance	—	—	240	212.9	—	—	315	130.9
Group annuities	—	—	—	—	—	—	—	—

Note) Amounts of "Individual annuities" represent amounts of annuity fund at the beginning of annuity payment.

Annualized premiums

Policies in force

(Millions of yen, %)

	As of March 31, 2013		As of September 30, 2013	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	283,952	105.1	287,388	101.2
Individual annuities	16,551	103.7	17,002	102.7
Total	300,504	105.0	304,390	101.3
Medical and survival benefits	108,455	106.2	111,506	102.8

New policies

(Millions of yen, %)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)		Six months ended September 30, 2013 (April 1 to September 30, 2013)	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	17,006	90.1	14,940	87.8
Individual annuities	210	40.5	140	66.6
Total	17,216	88.7	15,080	87.6
Medical and survival benefits	6,760	86.9	6,258	92.6

Notes)

1. Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment. In single premium contracts, the amount is calculated by dividing the premium by the duration of the policy.
2. Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness and nursing benefits, and (c) premium related to premium waiver benefits, in which disability cause is excluded but causes such as specific illness and nursing care are included.

NKSJ Himawari Life Insurance, Inc. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

	(Millions of yen)	
	As of March 31, 2013	As of September 30, 2013
(A) Total Solvency Margin (Non-consolidated)	233,561	236,852
Capital, etc.	67,630	71,098
Reserve for price fluctuation	2,218	2,421
Contingency reserve	24,398	24,817
General allowance for possible credit losses	19	12
Unrealized gains and losses on securities (90% of gain or 100% of loss)	35,357	28,996
Unrealized gains and losses on land (85% of gain or 100% of loss)	—	—
Excess amount of continued Zillmerized reserve	121,943	126,575
Subordinated debt, etc.	—	—
Excess amount of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin	(27,386)	(27,928)
Brought in capital, etc.	—	—
Deductions	—	—
Others	9,379	10,859
(B) Total Risks (Non-consolidated) $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	30,032	31,189
Underwriting risk (R_1)	12,088	12,388
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8)	6,041	6,158
Guaranteed interest rate risk (R_2)	8,167	8,189
Investment risk (R_3)	14,389	15,468
Guaranteed minimum benefit risk (R_7)	347	351
Business management risk (R_4)	820	851
(C) Solvency Margin Ratio (Non-consolidated) [(A) / {(B) × 1/2}] × 100	1,555.3 %	1,518.7 %

Notes)

1. The above figures are calculated based on provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).
2. Guaranteed minimum benefit risk is calculated by using the standard method.

Sompo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Interim Balance Sheet

(Millions of yen)

	As of March 31, 2013	As of September 30, 2013	Increase (Decrease)
	Amount	Amount	
Assets:			
Cash and deposits	2,348	1,733	(615)
Securities:	2,394	2,894	500
Government bonds	1,473	1,974	500
Domestic stocks	5	5	—
Tangible fixed assets	27	23	(4)
Intangible fixed assets	90	80	(10)
Agency accounts receivable	0	0	0
Reinsurance accounts receivable	12	22	9
Other assets:	242	241	(1)
Other assets	242	241	(1)
Allowance for possible credit losses	(3)	(2)	1
Total assets	5,113	4,993	(119)
Liabilities:			
Policy reserves:	1,060	1,046	(14)
Reserve for outstanding claims	217	200	(17)
Policy reserves	842	845	3
Agency accounts payable	4	4	(0)
Reinsurance accounts payable	30	33	3
Other liabilities	270	143	(126)
Reserve for retirement benefits	30	35	4
Reserves under the special laws:	18	18	0
Reserve for price fluctuation	18	18	0
Deferred tax liabilities	1	0	(0)
Total liabilities	1,415	1,282	(132)
Net assets:			
Shareholders' equity:			
Common stock	10,100	10,100	—
Capital surplus	2,100	2,100	—
Retained earnings	(8,504)	(8,490)	13
Total shareholders' equity	3,695	3,709	13
Valuation and translation adjustments:			
Unrealized gains and losses on securities available for sale	2	1	(0)
Total valuation and translation adjustments	2	1	(0)
Total net assets	3,698	3,710	12
Total liabilities and net assets	5,113	4,993	(119)

Sampo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Interim Statement of Income

(Millions of yen)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)	Six months ended September 30, 2013 (April 1 to September 30, 2013)	Increase (Decrease)	Rate of change
	Amount	Amount		
Ordinary income:	2,058	1,981	(77)	(3.8) %
Insurance premiums and other:	1,910	1,961	51	2.7
Insurance premiums	1,863	1,885	22	1.2
Investment income:	38	2	(35)	(93.0)
Interest and dividend income	10	1	(9)	(86.4)
Gains on sales of securities	27	—	(27)	(100.0)
Other ordinary income:	110	17	(92)	(84.0)
Reversal of reserve for outstanding claims	95	17	(78)	(81.7)
Reversal of policy reserves	14	—	(14)	(100.0)
Ordinary expenses:	1,692	1,965	272	16.1
Insurance claims and other:	645	822	177	27.5
Insurance claims	468	639	171	36.5
Insurance benefits	101	109	7	7.0
Other refunds	1	2	0	40.5
Provision for policy reserves and other:	—	3	3	—
Provision for policy reserves	—	3	3	—
Investment expenses:	57	0	(57)	(99.9)
Interest paid	0	0	(0)	(13.7)
Losses on sales of securities	11	—	(11)	(100.0)
Impairment losses on securities	42	—	(42)	(100.0)
Operating, general and administrative expenses	970	1,111	140	14.5
Other ordinary expenses	19	27	8	40.7
Ordinary profit	365	16	(349)	(95.6)
Extraordinary losses:	0	0	(0)	(46.3)
Provision for reserves under the special laws:	0	0	(0)	(46.3)
Provision for reserve for price fluctuation	0	0	(0)	(46.3)
Net income before income taxes	365	15	(349)	(95.6)
Income taxes	29	2	(26)	(91.5)
Total income taxes	29	2	(26)	(91.5)
Net income	336	13	(322)	(96.0)

Sampo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Major Business Results

Total amount of policies in force

(Number in thousands, Yen in hundred millions, %)

	As of March 31, 2013				As of September 30, 2013			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	44	98.9	7,252	96.5	44	99.2	7,115	98.1
Individual annuities	—	—	—	—	—	—	—	—
Group insurance	—	—	—	—	—	—	—	—
Group annuities	—	—	—	—	—	—	—	—

Total amount of new policies

(Number in thousands, Yen in hundred millions, %)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)				Six months ended September 30, 2013 (April 1 to September 30, 2013)			
	Number		Amount		Number		Amount	
		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year		% of previous fiscal year
Individual insurance	1	114.5	192	109.0	1	107.2	192	99.9
Individual annuities	—	—	—	—	—	—	—	—
Group insurance	—	—	—	—	—	—	—	—
Group annuities	—	—	—	—	—	—	—	—

Annualized premiums

Policies in force

(Millions of yen, %)

	As of March 31, 2013		As of September 30, 2013	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	3,759	101.1	3,777	100.5
Individual annuities	—	—	—	—
Total	3,759	101.1	3,777	100.5
Medical and survival benefits	906	102.2	910	100.5

New policies

(Millions of yen, %)

	Six months ended September 30, 2012 (April 1 to September 30, 2012)		Six months ended September 30, 2013 (April 1 to September 30, 2013)	
		% of previous fiscal year		% of previous fiscal year
Individual insurance	89	114.4	91	102.2
Individual annuities	—	—	—	—
Total	89	114.4	91	102.2
Medical and survival benefits	27	116.4	28	102.1

Notes)

1. Annualized premiums are calculated by using multipliers for various premium payment terms to the premium per payment.
2. Annualized premiums for medical and survival benefits include (a) premium related to medical benefits such as hospitalization and surgery benefits, (b) premium related to survival benefits such as specific illness, and (c) premium related to premium waiver benefits.

Sompo Japan DIY Life Insurance Co., Ltd. (Non-consolidated)

Solvency Margin Ratio (Non-consolidated)

(Millions of yen)		
	As of March 31, 2013	As of September 30, 2013
(A) Total Solvency Margin (Non-consolidated)	4,224	4,229
Capital, etc.	3,695	3,709
Reserve for price fluctuation	18	18
Contingency reserve	507	498
General allowance for possible credit losses	—	—
Unrealized gains and losses on securities (90% of gain or 100% of loss)	2	2
Unrealized gains and losses on land (85% of gain or 100% of loss)	—	—
Excess amount of continued Zillmerized reserve	—	—
Subordinated debt, etc.	—	—
Excess amount of continued Zillmerized reserve and subordinated debt, etc. which are excluded from total solvency margin	—	—
Brought in capital, etc.	—	—
Deductions	—	—
Others	—	—
(B) Total Risks (Non-consolidated) $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	529	521
Underwriting risk (R_1)	411	404
Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance (R_8)	93	92
Guaranteed interest rate risk (R_2)	0	0
Investment risk (R_3)	81	85
Guaranteed minimum benefit risk (R_7)	—	—
Business management risk (R_4)	17	17
(C) Solvency Margin Ratio (Non-consolidated) [(A) / {(B) × 1/2}] × 100	1,596.1 %	1,622.1 %

Note) The above figures are calculated based on provisions of Articles 86 and 87 of the Ordinance for Enforcement of the Insurance Business Act and Public Notice No. 50 of the Ministry of Finance (1996).

Supplementary Explanation

< Calculation of ratios, etc. >

Underwriting profit = Underwriting income - Underwriting expenses - Operating, general and administrative expenses related to underwriting + Other income and expenses*

*Other income and expenses include, but not limited to, income tax expenses for compulsory automobile liability insurance.

Net loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100

Net operating expenses ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written × 100

Underwriting result ratio = (Net premiums written - Net claims paid - Loss adjustment expenses - Net operating expenses) / Net premiums written × 100

< Solvency margin ratio (Non-consolidated) >

• In addition to reserves to cover payments for claims, benefits and maturity refunds, etc., it is necessary for insurance companies to maintain sufficient solvency in order to cover against risks which exceed their normal estimates, i.e. occurrence of major catastrophes, fluctuation in mortality rate due to significant changes in key environmental factors and big decline in value of assets held by insurance companies.

•(C) Solvency Margin Ratio (Non-consolidated), which is calculated in accordance with the Insurance Business Act, etc. is the ratio of "solvency margin of insurance companies by means of their capital, reserves, etc." ((A) Total Solvency Margin (Non-consolidated)) to "risks which exceed their normal estimates" ((B) Total Risks (Non-consolidated)).

• "Risks which exceed their normal estimates" are composed of risks described below.

<1> Underwriting risk, Underwriting risk for third-sector insurance products including accident, sickness and nursing-care insurance:

Risks of rate of occurrence of insurance claims, etc. in excess of normal estimates (excluding risks relating to major catastrophes)

<2> Guaranteed interest rate risk:

Risks of invested assets failing to yield assumed interest rates due to the aggravation of investment conditions

<3> Investment risk:

Risks of securities and other assets held fluctuating in prices in excess of normal estimates

<4> Business management risk:

Risks beyond normal estimates arising from business management that do not fall under other categories

<5> Major catastrophe risk:

Risks of the occurrence of major catastrophic losses in excess of normal estimates (risks such as the Great Kanto Earthquake or Isewan Typhoon)

<6> Guaranteed minimum benefit risk:

Risks of special account assets fluctuating in prices in excess of normal estimates

• "Solvency margin of insurance companies by means of their capital, reserves, etc." (total solvency margin (non-consolidated)) is the sum of total net assets (excluding planned outflows), certain reserves (reserve for price fluctuation, contingency reserve and catastrophic loss reserve, etc.) and parts of unrealized gains and losses on land, etc.

• Solvency margin ratio is one of the indicators for the regulatory authorities to monitor financial soundness of insurance companies. Solvency margin ratio exceeding 200% would indicate adequate capability to meet payments of possible insurance claims and others.

4. Supplementary Data about Financial Results for the six months ended September 30, 2013 at Press Conference

Sompo Japan Insurance Inc. (Non-consolidated)

(1) Key figures

(Yen in hundred millions)

	Six months ended September 30, 2012	Fiscal year ended March 31, 2013	Six months ended September 30, 2013	Increase (Decrease)	Increase (Decrease)
	(A)	(B)	(C)	(C) - (B)	(C) - (A)
① Net premiums written	6,694	13,273	7,035	—	340
Rate of change	3.3 %	3.6 %	5.1 %	1.5 %	1.8 %
② Total assets	43,405	47,450	48,055	605	4,650
③ Loss ratio	69.6 %	70.6 %	62.9 %	(7.7)%	(6.7)%
④ Operating expenses ratio	33.0 %	32.8 %	31.7 %	(1.1)%	(1.3)%
⑤ Combined ratio	102.6 %	103.4 %	94.6 %	(8.8)%	(8.0)%
Underwriting result ratio	(2.6)%	(3.4)%	5.4 %	8.8 %	8.0 %
⑥ Voluntary automobile insurance					
• Net premiums written	3,279	6,589	3,396	—	116
Rate of change	2.2 %	2.1 %	3.6 %	1.5 %	1.4 %
• Underwriting result ratio	(3.1)%	(3.6)%	3.9 %	7.5 %	7.0 %
• Loss ratio	69.6 %	70.5 %	64.1 %	(6.4)%	(5.5)%
• Operating expenses ratio	33.5 %	33.1 %	32.0 %	(1.1)%	(1.4)%
⑦ Fire and allied insurance					
• Net premiums written	747	1,647	843	—	95
Rate of change	5.1 %	10.5 %	12.8 %	2.3 %	7.7 %
• Underwriting result ratio	(29.0)%	(10.8)%	3.4 %	14.2 %	32.4 %
• Loss ratio	85.5 %	69.9 %	54.9 %	(15.0)%	(30.5)%
• Operating expenses ratio	43.5 %	40.9 %	41.6 %	0.7 %	(1.9)%
⑧ Number of employees	18,101	17,825	17,293	(532)	(808)
⑨ Number of agencies	43,254	42,356	49,126	6,770	5,872

<Reference> Consolidated figures of NKSJ Holdings, Inc.

(Yen in hundred millions)

	Six months ended September 30, 2012	Fiscal year ended March 31, 2013	Six months ended September 30, 2013	Increase (Decrease)	Increase (Decrease)
	(A)	(B)	(C)	(C) - (B)	(C) - (A)
① Ordinary income	13,657	28,432	14,596	—	939
② Net premiums written	10,386	20,626	11,189	—	803
Rate of change	3.0%	4.5%	7.7%	3.2 %	4.8 %
③ Life insurance premiums written	1,239	2,647	1,339	—	99
Rate of change	1.2%	5.8%	8.0%	2.2 %	6.9 %
④ Ordinary profit	(550)	1,047	537	—	1,087
⑤ Net income	(373)	436	291	—	664

Notes)

1. Loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100
2. Operating expenses ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written × 100
3. Combined ratio = Loss ratio + Operating expenses ratio
4. Underwriting result ratio = 100 - Combined ratio
5. Items with % within "Increase (Decrease)" represent change from the fiscal year ended March 31, 2013 and the six months ended September 30, 2012, respectively.

Sompo Japan Insurance Inc. (Non-consolidated)

(2) Other figures

① Non-performing assets

Risk-monitored loans

(Yen in hundred millions)

	As of September 30, 2012	As of March 31, 2013	As of September 30, 2013
Loans to borrowers in bankruptcy	3	0	0
Overdue loans	8	5	4
Loans overdue for three months or more	—	—	—
Restructured loans	2	2	0
Total	14	8	5
Percent of total loans	0.3%	0.2%	0.1%

(Reference) Total loans	4,155	4,112	4,112
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Results of self-assessment

(Yen in hundred millions)

	As of September 30, 2012	As of March 31, 2013	As of September 30, 2013
No category	41,011	46,166	47,129
Category II	489	489	483
Category III	93	98	97
Category IV	567	265	123
Subtotal (Category II-IV)	1,150	852	703
Total	42,161	47,018	47,832

Note) The above figures represent amounts before write-off (before recognition of impairment losses). Impairment losses on securities are included in "Category IV."

② Impairment losses on securities

(Yen in hundred millions)

	Six months ended September 30, 2012	Fiscal year ended March 31, 2013	Six months ended September 30, 2013
Domestic bonds	—	—	—
Domestic stocks	548	253	101
Foreign securities	0	0	7
Others	—	—	—
Total	549	253	108

Note) Besides the above, 1 hundred million yen of impairment losses on trust assets (securities) in money trusts is recognized in "Investment gains on money trusts" in the statement of income for the six months ended September 30, 2013.

Applied rules of impairment loss recognition

Basically, Sompo Japan recognizes impairment losses on securities if fair value declines by 30% or more from book value.

③ Impairment losses on fixed assets

(Yen in hundred millions)

	Six months ended September 30, 2012	Fiscal year ended March 31, 2013	Six months ended September 30, 2013
Land	2	4	1
Buildings	0	0	0
Others	—	—	—
Total	3	5	2

Sompo Japan Insurance Inc. (Non-consolidated)

④ Unrealized gains and losses on securities

(Yen in hundred millions)

	As of September 30, 2012	As of March 31, 2013	As of September 30, 2013
Domestic bonds	534	736	581
Domestic stocks	3,142	5,129	6,421
Foreign securities	(360)	383	347
Others	20	48	45
Total	3,337	6,297	7,394

Notes)

1. Unrealized gains and losses on monetary receivables bought are included in "Others" above.
2. Besides the above, unrealized gains and losses on trust assets (securities) in money trusts other than trading purposes or held to maturity amount to (0) hundred million yen as of September 30, 2012, 11 hundred million yen as of March 31, 2013 and 6 hundred million yen as of September 30, 2013.

⑤ Claims during the period due to natural disasters in Japan

(Yen in hundred millions)

	Six months ended September 30, 2012	Fiscal year ended March 31, 2013	Six months ended September 30, 2013
Direct claims paid a	227	374	40
Net claims paid b	218	357	35
Unpaid claims c	88	36	45
Net incurred loss b + c	306	393	81

Notes)

1. This table represents paid and unpaid claims during the period due to natural disasters in Japan.
2. Amounts of unpaid claims are calculated by deducting reinsurance recoverable on unpaid loss from reserve for outstanding losses and claims.

⑥ Catastrophic loss reserve

(Yen in hundred millions, %)

Business line	Six months ended September 30, 2012			Fiscal year ended March 31, 2013			Six months ended September 30, 2013		
	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision
Fire and allied insurance	1,284	86.3	123	1,310	79.9	248	1,440	85.7	130
Marine insurance	264	102.0	4	269	102.7	9	276	91.9	6
Personal accident insurance	786	55.8	21	733	55.5	40	735	51.7	22
Voluntary automobile insurance	229	3.5	199	398	6.1	398	408	6.0	206
Others	1,081	61.8	39	1,067	68.4	71	1,103	59.3	49
Total	3,646	31.8	389	3,779	33.2	768	3,964	32.9	415

Notes)

1. Balance ratio = Balance of catastrophic loss reserve / Net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance) × 100
As for the six months ended September 30, 2012 and 2013, net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance) are doubled for the calculation of balance ratio.
2. Provision represents gross amounts before deducting reversal.

⑦ Claims paid due to flood in Thailand

(Yen in hundred millions)

	Six months ended September 30, 2013	Cumulative amount as of September 30, 2013
Net claims paid	29	223
Net incurred loss	(6)	333

Note) Cumulative amount as of September 30, 2013 represents cumulative total amount as of September 30, 2013 since the occurrence of flood in Thailand.

Sompo Japan Insurance Inc. (Non-consolidated)

⑧ Reinsurance assumed

(Yen in hundred millions)

Business line	Six months ended September 30, 2012		Six months ended September 30, 2013	
	Reinsurance premiums assumed	Reinsurance claims assumed	Reinsurance premiums assumed	Reinsurance claims assumed
Fire and allied insurance	166	94	246	119
Marine insurance	34	20	42	43
Personal accident insurance	8	4	9	3
Voluntary automobile insurance	16	12	18	15
Compulsory automobile liability insurance	668	796	728	781
Others	52	14	59	20
Total	946	943	1,105	984

⑨ Reinsurance ceded

(Yen in hundred millions)

Business line	Six months ended September 30, 2012		Six months ended September 30, 2013	
	Reinsurance premiums ceded	Reinsurance claims ceded	Reinsurance premiums ceded	Reinsurance claims ceded
Fire and allied insurance	318	142	351	86
Marine insurance	70	53	78	49
Personal accident insurance	12	8	10	8
Voluntary automobile insurance	6	2	8	2
Compulsory automobile liability insurance	726	870	852	896
Others	209	60	259	127
Total	1,344	1,138	1,560	1,171

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

(1) Key figures

(Yen in hundred millions)

	Six months ended September 30, 2012	Fiscal year ended March 31, 2013	Six months ended September 30, 2013	Increase (Decrease) (C) - (B)	Increase (Decrease) (C) - (A)
	(A)	(B)	(C)	(C) - (B)	(C) - (A)
① Net premiums written	3,225	6,388	3,328	—	102
Rate of change	0.9 %	1.3 %	3.2 %	1.9 %	2.3 %
② Total assets	22,089	22,931	22,696	(235)	607
③ Loss ratio	74.7 %	74.8 %	66.1 %	(8.7)%	(8.6)%
④ Operating expenses ratio	34.4 %	34.8 %	34.2 %	(0.7)%	(0.3)%
⑤ Combined ratio	109.2 %	109.7 %	100.3 %	(9.4)%	(8.9)%
Underwriting result ratio	(9.2)%	(9.7)%	(0.3)%	9.4 %	8.9 %
⑥ Voluntary automobile insurance					
• Net premiums written	1,615	3,220	1,622	—	6
Rate of change	1.7 %	1.2 %	0.4 %	(0.8)%	(1.3)%
• Underwriting result ratio	(0.7)%	(2.0)%	3.7 %	5.7 %	4.4 %
• Loss ratio	69.7 %	70.9 %	65.0 %	(5.8)%	(4.7)%
• Operating expenses ratio	31.1 %	31.2 %	31.3 %	0.1 %	0.3 %
⑦ Fire and allied insurance					
• Net premiums written	398	877	444	—	45
Rate of change	(10.0)%	(3.1)%	11.5 %	14.6 %	21.5 %
• Underwriting result ratio	(69.6)%	(48.8)%	(18.8)%	30.0 %	50.9 %
• Loss ratio	121.8 %	101.7 %	72.2 %	(29.5)%	(49.5)%
• Operating expenses ratio	47.9 %	47.0 %	46.5 %	(0.5)%	(1.3)%
⑧ Number of employees	11,316	10,877	10,540	(337)	(776)
⑨ Number of agencies	26,942	26,824	26,652	(172)	(290)

Notes)

1. Loss ratio = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100

2. Operating expenses ratio = (Net commissions and brokerage fees + Operating, general and administrative expenses related to underwriting) / Net premiums written × 100

3. Combined ratio = Loss ratio + Operating expenses ratio

4. Underwriting result ratio = 100 - Combined ratio

5. Items with % within "Increase (Decrease)" represent change from the fiscal year ended March 31, 2013 and the six months ended September 30, 2012, respectively.

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

(2) Other figures

① Non-performing assets

Risk-monitored loans

(Yen in hundred millions)

	As of September 30, 2012	As of March 31, 2013	As of September 30, 2013
Loans to borrowers in bankruptcy	0	1	1
Overdue loans	11	8	5
Loans overdue for three months or more	—	—	—
Restructured loans	2	2	0
Total	13	12	8
Percent of total loans	0.7%	0.7%	0.5%

(Reference) Total loans	1,952	1,884	1,740
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Results of self-assessment

(Yen in hundred millions)

	As of September 30, 2012	As of March 31, 2013	As of September 30, 2013
No category	21,155	22,584	22,420
Category II	91	92	97
Category III	13	12	9
Category IV	63	28	8
Subtotal (Category II-IV)	168	133	116
Total	21,324	22,717	22,536

Notes)

1. The figures in Total represent amounts before written off or provisioned. The amount of Category III and IV are fully written off and/or provisioned.
2. Since 6 hundred million yen included in Category IV as of September 30, 2012 was recorded as impairment losses on securities, etc., the amount is excluded from Category IV as of March 31, 2013.

② Impairment losses on securities

(Yen in hundred millions)

	Six months ended September 30, 2012	Fiscal year ended March 31, 2013	Six months ended September 30, 2013
Domestic bonds	3	3	—
Domestic stocks	54	11	1
Foreign securities	0	—	2
Others	—	0	—
Total	58	14	3

Applied rules of impairment loss recognition

Basically, NIPPONKOA recognizes impairment losses on securities if fair value declines by 30% or more from book value.

③ Impairment losses on fixed assets

(Yen in hundred millions)

	Six months ended September 30, 2012	Fiscal year ended March 31, 2013	Six months ended September 30, 2013
Land	0	21	19
Buildings	1	7	10
Others	—	—	—
Total	2	29	30

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

④ Unrealized gains and losses on securities

(Yen in hundred millions)

	As of September 30, 2012	As of March 31, 2013	As of September 30, 2013
Domestic bonds	214	277	209
Domestic stocks	1,378	2,731	3,104
Foreign securities	(6)	327	238
Others	11	46	22
Total	1,598	3,382	3,575

Note) The above figures represent difference between costs and carrying amounts for securities available for sale (excluding securities available for sale which are considered extremely difficult to figure out their fair value).

⑤ Claims during the period due to natural disasters in Japan

(Yen in hundred millions)

	Six months ended September 30, 2012	Fiscal year ended March 31, 2013	Six months ended September 30, 2013
Direct claims paid a	152	251	33
Net claims paid b	148	239	29
Unpaid claims c	46	26	44
Net incurred loss b + c	195	265	74

Notes)

1. This table represents paid and unpaid claims during the period due to natural disasters in Japan.
2. Amounts of unpaid claims are calculated by deducting reinsurance recoverable on unpaid loss from reserve for outstanding losses and claims.
3. Claims due to natural disasters include claims caused by earthquakes.

⑥ Catastrophic loss reserve

(Yen in hundred millions, %)

Business line	Six months ended September 30, 2012			Fiscal year ended March 31, 2013			Six months ended September 30, 2013		
	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision	Balance	Balance ratio	Provision
Fire and allied insurance	744	94.2	39	631	72.5	87	622	70.4	53
Marine insurance	194	147.9	0	197	145.9	4	199	129.6	4
Personal accident insurance	145	26.0	8	130	25.9	15	138	24.7	8
Voluntary automobile insurance	141	4.4	111	221	6.9	221	222	6.8	111
Others	542	62.2	20	539	67.6	37	555	61.4	24
Total	1,768	31.7	181	1,721	31.1	366	1,738	30.2	203

Notes)

1. Balance ratio = Balance of catastrophic loss reserve / Net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance) × 100
As for the six months ended September 30, 2012 and 2013, net premiums written (excluding household earthquake insurance and compulsory automobile liability insurance) are doubled for the calculation of balance ratio.
2. Provision represents gross amounts before deducting reversal.

⑦ Claims paid due to flood in Thailand

(Yen in hundred millions)

	Six months ended September 30, 2013	Cumulative amount as of September 30, 2013
Net claims paid	50	286
Net incurred loss	(38)	329

Note) Cumulative amount as of September 30, 2013 represents cumulative total amount as of September 30, 2013 since the occurrence of flood in Thailand.

NIPPONKOA Insurance Co., Ltd. (Non-consolidated)

⑧ Reinsurance assumed

(Yen in hundred millions)

Business line	Six months ended September 30, 2012		Six months ended September 30, 2013	
	Reinsurance premiums assumed	Reinsurance claims assumed	Reinsurance premiums assumed	Reinsurance claims assumed
Fire and allied insurance	40	14	76	22
Marine insurance	11	5	18	12
Personal accident insurance	18	9	25	11
Voluntary automobile insurance	2	2	1	1
Compulsory automobile liability insurance	304	364	332	356
Others	11	5	9	4
Total	388	401	465	408

⑨ Reinsurance ceded

(Yen in hundred millions)

Business line	Six months ended September 30, 2012		Six months ended September 30, 2013	
	Reinsurance premiums ceded	Reinsurance claims ceded	Reinsurance premiums ceded	Reinsurance claims ceded
Fire and allied insurance	222	231	226	123
Marine insurance	16	5	18	23
Personal accident insurance	9	2	9	3
Voluntary automobile insurance	3	1	3	1
Compulsory automobile liability insurance	321	393	371	393
Others	51	14	50	22
Total	625	648	678	567